

ASSOCIATE MEMBERSHIP APPLICATION



inform. educate. connect.

MAIN CONTACT & COMPANY INFORMATION

Company: _____

Main Contact: _____

Title: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Main Phone: _____ Main Fax: _____

Direct Phone: _____ Direct Fax: _____

Email: _____

Website: _____

How did you hear about WIB? _____

No Yes Have you ever been involved in a legal conflict (initiated claim, arbitration, lawsuit, settlement, etc.), as either plaintiff or defendant, with an association or an independent bank?

No Yes Have you ever been denied membership in or asked to withdraw from an association?

No Yes Have any of your products/services ever been endorsed by any financial services association? (If yes, please submit additional sheet with list of associations and products endorsed, either now or in the past.)

Prepared by: _____ Phone: _____

Email: _____

METHOD OF PAYMENT

Number of Employees: _____

Membership Dues

Membership Dues Level:

Premier Enhancement (\$2,000)

1 2 3 4 5 6 7 8

TOTAL

Check payable to Western Independent Bankers enclosed

Please charge my: VISA MasterCard

Account Number: _____

Expiration Date: _____

CCV: _____

Cardholder Name: _____

Signature: _____

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2012 MEMBERSHIP DUES

Associate membership dues are based on firm size (overall number of employees for the firm as a whole). Associate Membership applications must be approved by the Board of Directors. Correspondent banks can join WIB as Associate Members. The membership year is January-December.

Level	Number of Employees	Annual Dues	Directory Listings
1	1-5	\$1,175	Main Contact (MC)
2	6-10	\$1,325	MC + 2 listings
3	11-25	\$1,425	MC +2 listing
4	26-50	\$1,575	MC +2 listings
5	51-100	\$1,675	MC +3 listings
6	101-200	\$1,875	MC +4 listings
7	201-500	\$2,150	MC +4 listings
8	501 +	\$2,225	MC +4 listings

Premier Membership

Gain additional exposure and benefits with a Premier Membership enhancement. You'll receive an enhanced listing in our online Products & Services Directory, attendee lists for our major conferences, one month of advertising on our website, a branded toolkit and much more.

Firms with Multiple Subsidiaries

Firms with multiple subsidiaries that join at the same time will receive 25% off their dues.

If you're interested in joining as a multiple subsidiary company please contact WIB at (415) 352-2323 or membership@wib.org.

Multiple Subsidiary Formula:

Subsidiary A	50 Employees	\$1,575
Subsidiary B	65 Employees	\$1,675
Subtotal		\$3,250
Less 25% Discount		-\$812.50
TOTAL DUES		\$2437.50

Join, renew and learn more at www.wib.org!

ADDITIONAL CONTACTS – WIB COMMUNICATIONS & ONLINE DIRECTORY LISTING(S)

All contacts receive WIB communications. See dues chart for number of allowed Online Directory listings.

ADDITIONAL CONTACT #1

Name: _____
 Title _____
 Mailing Address: _____ Same as Company
 City: _____ State: _____ Zip: _____
 Direct Phone: _____ Direct Fax: _____
 Email: _____ Do not list in Online Product & Services Directory

ADDITIONAL CONTACT #2

Name: _____
 Title _____
 Mailing Address: _____ Same as Company
 City: _____ State: _____ Zip: _____
 Direct Phone: _____ Direct Fax: _____
 Email: _____ Do not list in Online Product & Services Directory

ADDITIONAL CONTACT #3

Name: _____
 Title _____
 Mailing Address: _____ Same as Company
 City: _____ State: _____ Zip: _____
 Direct Phone: _____ Direct Fax: _____
 Email: _____ Do not list in Online Product & Services Directory

ADDITIONAL CONTACT #4

Name: _____
 Title _____
 Mailing Address: _____ Same as Company
 City: _____ State: _____ Zip: _____
 Direct Phone: _____ Direct Fax: _____
 Email: _____ Do not list in Online Product & Services Directory

REFERENCES – PLEASE LIST THREE REFERENCES, PREFERABLY INDEPENDENT BANKS

REFERENCE #1

Company: _____
 Name: _____ Title: _____
 Mailing Address: _____
 City: _____ State: _____ Zip: _____
 Phone: _____ Email: _____

REFERENCE #2

Company: _____
 Name: _____ Title: _____
 Mailing Address: _____
 City: _____ State: _____ Zip: _____
 Phone: _____ Email: _____

REFERENCE #3

Company: _____
 Name: _____ Title: _____
 Mailing Address: _____
 City: _____ State: _____ Zip: _____
 Phone: _____ Email: _____

BUSINESS CATEGORIES

Select all categories below which are appropriate for your firm. If none selected, default is "other." This information is used in our Online Products & Services Directory.

- ATM Networks/ Management
- Annuities & Mutual Funds
- Appraisals
- Asset/Liability Management
- Audit/CPA
- Bank & Data Processing Systems
- Board Governance & Consulting
- Branch Automation
- Cash Management
- Check/Forms Printing & Imaging
- Compensation & Benefits
- Compliance
- Consulting
- Correspondent Services
- Credit Card & ATM Services
- Credit/Lending
- eCommerce/eMarketing
- Deposit Generation
- Executive Search
- Expense Savings
- Facilities/Fixtures
- Fee Income Services
- Foreclosure Services
- Fulfillment Services
- Human Resources/Training
- Internet Banking
- Insurance Services
- Investment Banking
- Investment Portfolio Services
- Legal & Regulatory Services
- Loan & Leasing Services
- Merchandising
- Mortgage Software/Programs
- Other
- Retail/Customer Loyalty
- Risk Management
- Sales & Marketing
- Security/Fraud Prevention
- Strategic Planning/Consulting
- Technology
- Troubled Asset Resolution
- Vendor Management

BUSINESS DESCRIPTION

75-word company description is attached for use in our Online Products & Services Directory (required)